



Introduction to our New Build Homes Team



Getting to know us

1

We are in the top 2% of conveyancing firms in the whole of the UK (based on our average position in the UK Land Registry figures). During 2022, for the volume of registrations completed, we had an average position of 75 out of 4043 firms.

2

In 2021-2022 we completed 4440 property transactions.

3

In the same time frame we transacted over £870,000,000 of client's money!

4

Our New Build Homes team work with various developers, with sites ranging from 10-845 homes.

5

They believe communication is key and will keep both you and the client updated every step of the way.

6

Quality matters and we're very proud of the fact that 97% of our clients would recommend us to a friend. We care about our clients, and have won various customer service awards to prove it.

7

We use an online portal to on-board our clients which speeds up the initial part of the transaction by approximately two weeks. The client completes their ID check securely online so they do not need to visit our office.

8

We won the Residential Property Team of the Year in the Yorkshire Legal Awards in 2020 and were finalists in the Sheffield Law Society Residential Property award in 2022.

9

We are here to support you. Our New Business Team are on hand to deal with all of your customer queries.

10

Our Marketing team are here to support your sales staff with marketing materials whenever you need them.



We know...

How important time is to you and your customers, so with that in mind we are proud to bring you Banner Jones Flying Start.

Flying Start Portal

Our Flying Start portal allows you to provide your customers with a tailored conveyancing quote from your office.

Your customers can agree the quote, sign the T&Cs, complete an online ID check and fill out all their initial paperwork from their phone within minutes. Fast, safe, secure. This saves almost two weeks on the current average conveyancing transaction.



Let's work together to give your customer a flying start to their transaction.

What is the Flying Start Portal?

Key features:

Quote management tool

To ensure your firm can give professional quotes, record details and track which customers go on to instruct you.

Two factor authentication

So customers and lawyers can be assured they are operating in a secure environment.

I.D. verification tool

Full integration with a state-of-the art I.D. verification tool. This removes the requirement for firms to obtain and verify the validity of passports, driving licenses etc.

Complete documentation online

Customers can complete documentation online, such as terms of business and property information forms, across any area of the law.

Key benefits:

- **Faster file opening**

Completion of online instruction forms can lead to a saving of several weeks in the on-boarding of customers. This can be critical in conveyancing transactions where early delays can lead to sales falling through and dissatisfied customers and introducers.

- **Fraud prevention**

Several important features combine to protect both your firm and your customers from fraud and money laundering. Two factor authentication, enhanced AML checks including facial recognition, and source of funds questionnaire all give you peace of mind. Customers can complete online forms such as terms of business and customer questionnaires across any area of the law.

- **Improved customer experience**

Customers no longer have to print, sign, scan or post important documents as all can be done online. Customers can also check their case status and securely communicate with their lawyer.

- **Improved customer retention**

By offering an improved modern approach and the ability to have legal documents stored securely you increase the chances of retaining customers into the future.

- **Streamlined compliance checks**

Data from the portal can be shared with yourselves, automatically preparing Property Information Questionnaires and providing you with verified ID checks, to help satisfy your compliance requirements.



Ready to Buy **Scheme**

We work efficiently with our developers and really get to know sites inside out.

This means that we are able to do the legal work up front so that when you get a reservation from the client, we are ready to go.

We will **pre-check and approve:**

- The site the house is built on, although your buyer will still need to carry out local authority and other searches to satisfy their mortgage lender
- The details of the lease and the shared ownership part of the transaction (if applicable)
- Rights and responsibilities within the lease element (if applicable).



By doing this work up front, once the searches are complete and their mortgage lender is happy we can move ahead, much more quickly than any other solicitor who would have to start from scratch.

The Banner Jones Ready to Buy scheme gets you moving quickly.

Meet our New Build Homes Team

When looking to buy a new property, it is crucial to use a conveyancing solicitor that will handle the legal process as quickly and efficiently as possible.

At Banner Jones, we have a wealth of experience in new build property conveyancing. As the process is deadline driven, you need a proactive conveyancing solicitor to act on your behalf.



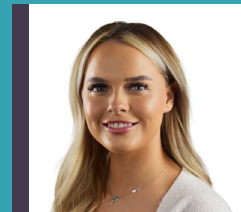
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What our Clients Say



We used Banner Jones for sale and purchase of property. From start to finish 8 weeks. Communication via post, email and telephone. Never made to feel that I couldn't ask questions if unsure. Would 100% recommend.

Miss G, Wingerworth



House moves are very stressful. First rate service. I was put at ease with everything and the way our move was handled. I would highly recommend Banner Jones.

Mr & Mrs B, Chesterfield



I just wanted to say, thank you so much for all your help and patience with me over the last few months. It took a long time to get there with the mortgage but you helped me out so much to get it pushed through quickly at the end! I would certainly recommend you to any of my friends who want to buy a house in the future. You have done a fantastic job, thank you.

Miss W, Chesterfield



I would just like to say it has been a pleasure liaising during the last two house sales with Banner Jones. Both sales have been seamless, and you have kept me updated throughout the process. I hope we can work together again in the future, and would recommend your very efficient service.

Mr B, Loxley



**We
know**

...that the new build property market is different and that having a specialist conveyancing team you can trust is important.

Your buyers will have a dedicated and proactive member of the new build conveyancing team to handle their matter, and we will keep them informed every step of the way.

As members of the Law Society's Conveyancing Quality Scheme (CQS), we can assure that your buyers will get a professional, high quality conveyancing service.

www.bannerjones.co.uk

